



“Thank you once again for introducing me to the skills that will prove to be invaluable in my development and success in the world of sales”

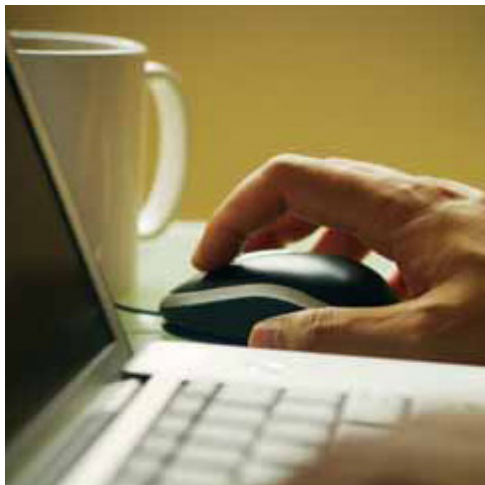
HOWARD FRIED,
ACCOUNT EXECUTIVE,
HI-TECH INDUSTRY

QUOTA® SYSTEM PROGRAMS

Quota® Online™

Quota® Online™ – Is an ideal application for Quota® players unable to attend group training sessions. They can participate in the Quota® experience by logging on and playing the game directly.

All Quota® content found in the Player’s Workbook is available through Quota® Online™.



Quota® ONLINE™ provides for in-home learning through five, 1-hour lessons. Students learn about the Business-to-Business (B2B) sales process and the critical, contemporary skills needed to succeed in today’s sales environment.

Students receive workbooks and training materials sent directly to their home or office. This acclaimed course ensures you sales people are honing their critical sales skills and are ready to hit the market running in the post-COVID world!

ONLINE TRAINING DIVISION

Quota® INTERNATIONAL provides ‘at-home’ learning in a variety of programs specifically created to ensure remote learning transfer and application of skills:

- * **Quota® COACH™** - Sales Management Workshop
- * **Quota® TIME & TERRITORY Management™**
- * **Quota® Issue Selling™** - Advanced strategic selling skills
- * **Quota® CHARISMA™** - Interpersonal selling skills
- * **Quota® B2C™** - Business to Consumer selling skills
- * **Quota® CRM™** - Online sales territory management tool