

# THE QUOTA® SYSTEM

Quota® utilizes a systemic approach to developing Elite Sales Performers



An Affiliate of  
Gyroscope International



**QUOTA**  
*The Sales Performance Game*  
PROFESSIONAL  
SALES SKILLS

**QUOTA**  
**ONLINE**  
*The Online Sales Performance Game*  
ONLINE SALES SKILLS

**QUOTA** **B2C**  
*The B2C Sales Performance Game*  
B2C SALES SKILLS

**QUOTA**  
**PPA**  
RECRUITMENT AND  
ASSESSMENT TOOLS

**QUOTA**  
PROFESSIONAL  
SERVICES  
*Performance Game*  
PROFESSIONAL SERVICES  
SALES SKILLS

**QUOTA**  
**COACH**  
*The Sales Management Workshop*  
SALES MANAGEMENT  
DEVELOPMENT

**QUOTA**  
*Sales Self Leadership*  
SELF LEADERSHIP

**QUOTA**  
**DECISION LAB**  
*Decision making skills for business professionals*  
DECISION MAKING

**Q**'ube  
*QUOTA Sales Meeting Game*  
SALES MEETING  
GAMES

**QUOTA**  
**Q.S.R.P.**  
*System Reinforcement Program*  
QUOTA REINFORCEMENT  
TRAINING

**QUOTA**  
*Online Newsletter*  
FREE ONLINE MONTHLY  
NEWSLETTER

**QUOTA** **TTM**  
*Time & Territory Management*  
TIME AND TERRITORY  
MANAGEMENT

**Q.I.S.**  
*QUOTA Issue Selling*  
STRATEGIC SELLING

**QUOTA** *Charisma*  
ADVANCED SALES  
RELATIONSHIP BUILDING  
TRAINING

**QUOTA** **CRM**  
*Customer Relationship Management Software*  
SALES TRACKING  
SOFTWARE



RECRUITMENT



CORE TRAINING



SALES MANAGEMENT  
AND LEADERSHIP  
TRAINING



SKILLS  
REINFORCEMENT



TIPS AND  
TECHNIQUES



ADVANCED  
SALES



CRM  
TRACKING